

30 April 2012

**World Careers Network Plc**

**Interim statement for the six months to 31 January 2012**

**Chairman's statement**

**Dear Shareholder**

I am pleased to present the results of World Careers Network for the half year to 31 January 2012.

**Financial Review**

Turnover increased by 30% to £3.51 million compared to £2.69 million in the first half of 2011. At the same time overheads rose by £440,000 resulting in profits before tax of just under £1.1m, an increase of 53% on the £705,000 reported for the first half of last year.

**Operating Review**

The growth in sales reflects both increased ongoing licence fees from new and existing clients and a continued high level of implementation revenues due to the delivery and re-launch of a number of large scale projects during both this financial year and last.

The significant increase in headcount, from 58 at the beginning of last year to 75 at the end, continued, albeit at a much lower rate, as we ensured that we maintain high levels of client service and drive ongoing improvements in our products. Meanwhile marketing activities increased in order to improve awareness of WCN amongst prospective clients.

The investments which we made last year to increase our already high level of system security and expand our Internet infrastructure have continued with a particular emphasis on disaster recovery - so that in the event of the total destruction of the principle facilities from which we provide our services, access to our systems will continue from our backup facilities with minimal disruption to our clients.

Recent comments from a highly security conscious global blue-chip client that our security audit report was the best they had ever received from a supplier demonstrate the effectiveness of these investment and the strength of our security offering.

**Outlook**

For the reasons outlined above - principally increased ongoing licence fees and the current high level of implementations counterbalanced by increased headcount, enhanced marketing activities and security and infrastructure investments - we expect both full year revenues and costs to exceed last year's.

While the momentum of the first half year means that results for the current full year are likely to be better than last year, greater dependence on implementation revenue and the increased scale of some of our implementations is likely to make future revenues, growth and profit more erratic.

The market remains highly competitive and the economic outlook uncertain, however ongoing investments in ensuring the quality of our products and services mean we are well positioned to take advantage of any opportunities.

I would like to thank the WCN team for their hard work and dedication and congratulate them on delivering this strong performance in a challenging economic climate.

Ian Moore  
**Chairman, World Careers Network Plc**

**World Careers Network Plc****Profit and loss account for the six months to 31 January 2012**

	<b>Unaudited 6 months to 31 January 2012 £</b>	<b>Unaudited 6 months to 31 January 2011 £</b>	<b>Audited Year to 31 July 2011 £</b>
<b>Turnover</b>	3,511,150	2,693,053	5,351,440
Administrative expenses	2,447,975	2,007,370	4,221,851
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<b>Operating profit</b>	1,063,175	685,683	1,129,589
Interest receivable	16,880	19,713	36,497
	<hr/>	<hr/>	<hr/>
<b>Profit on ordinary activities before taxation</b>	1,080,055	705,396	1,166,086
Taxation on profit on ordinary activities	265,000	190,000	109,765
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<b>Profit on ordinary activities after taxation</b>	815,055	515,396	1,056,321
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<b>Earnings per share - Basic</b>	9.87p	6.75p	13.83p
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<b>- Diluted</b>	9.86p	6.74p	13.82p
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**World Careers Network Plc**  
**Balance sheet at 31 January 2012**

		Unaudited 31 January 2012		Unaudited 31 January 2011		Audited 31 July 2011
	£	£	£	£	£	£
<b>Fixed assets</b>						
Intangible assets		-		-		-
Tangible assets		146,297		127,345		140,226
		<hr/>		<hr/>		<hr/>
		146,297		127,345		140,226
<b>Current assets</b>						
Debtors	1,805,419		865,866		1,527,297	
Cash at bank	5,033,717		4,286,403		4,479,169	
		<hr/>		<hr/>		<hr/>
	6,839,136		5,152,269		6,006,466	
<b>Creditors: amounts falling due within one year</b>						
	2,238,618		1,637,650		1,956,422	
		<hr/>		<hr/>		<hr/>
<b>Net current assets</b>		4,600,518		3,514,619		4,050,044
		<hr/>		<hr/>		<hr/>
<b>Total assets less current liabilities</b>		4,746,815		3,641,964		4,190,270
<b>Provisions for liabilities and charges</b>		-		-		-
		<hr/>		<hr/>		<hr/>
		4,746,815		3,641,964		4,190,270
		<hr/>		<hr/>		<hr/>
<b>Capital and reserves</b>						
Called up share capital		7,646		7,636		7,636
Share premium account		1,536,462		1,531,472		1,531,472
Capital redemption reserve		540		540		540
Share scheme reserve		44,629		33,498		40,879
Profit and loss account		3,157,538		2,068,818		2,609,743
		<hr/>		<hr/>		<hr/>
<b>Equity shareholders' funds</b>		4,746,815		3,641,964		4,190,270
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**World Careers Network Plc**  
**Cash flow statement for the six months to 31 January 2012**

	<b>Unaudited 6 months to 31 January 2012 £</b>	<b>Unaudited 6 months to 31 January 2011 £</b>	<b>Audited Year to 31 July 2011 £</b>
<b>Reconciliation of operating profit to net cash inflow from operating activities</b>			
Operating profit	1,063,175	685,683	1,129,589
Amortisation of goodwill	-	-	-
Depreciation of tangible assets	51,648	40,254	80,068
Operating costs not represented by cash flows	3,750	3,750	11,131
(Increase)/decrease in debtors	(278,122)	117,835	(543,596)
Increase/(decrease) in creditors	17,196	354,699	894,116
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<b>Net cash inflow from operating activities</b>	<b>857,647</b>	<b>1,202,221</b>	<b>1,575,308</b>
<b>Returns on investments and servicing of finance</b>			
Interest received	16,880	19,713	36,497
<b>Taxation</b>	<b>-</b>	<b>-</b>	<b>(140,410)</b>
<b>Equity Dividends paid</b>	<b>(267,260)</b>	<b>(267,260)</b>	<b>(267,260)</b>
<b>Capital expenditure and financial investment</b>			
Purchase of tangible fixed assets	(57,719)	(56,880)	(113,575)
<b>Financing</b>			
Issue of ordinary share capital	5,000	-	-
Purchase of own shares	-	-	-
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<b>Increase/(decrease) in cash</b>	<b>554,548</b>	<b>897,794</b>	<b>1,090,560</b>
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<b>Reconciliation of net cash flow to net funds and analysis of net funds</b>			
Increase/(decrease) in cash in the period	554,548	897,794	1,090,560
Opening net funds	4,479,169	3,388,609	3,388,609
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<b>Closing net funds</b>	<b>5,033,717</b>	<b>4,286,403</b>	<b>4,479,169</b>
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## **World Careers Network Plc**

### **Notes to the interim financial statements**

- 1 a) The basic earnings per share has been calculated by dividing the profit by the weighted average number of shares in issue during the relevant periods.
  - b) The diluted earnings per share takes into account the potential issue of further shares as a result of the exercise of share options.
- 2 This interim report was approved by the board of directors on 27 April 2012

The financial information contained in this interim report does not comprise statutory accounts as defined by section 240 of the Companies Act 1985.

The interim financial information has been prepared using accounting policies consistent with those adopted by World Careers Network Plc in its financial statements for the year ended 31 July 2011

The financial information for the year ended 31 July 2011 is an extract from the latest company accounts. These accounts received an unqualified auditor's report and have been filed with the Registrar of Companies.

The financial information for the periods ended 31 January 2011 and 2012 is unaudited and has not been reviewed by the company's auditors.

### **3 Interim Report**

A copy of the Interim Report will be distributed to shareholders shortly and will be available from World Careers Network at 5-7 Bridgeworks, 206 Durnsford Road, London SW19 8DR in the week commencing 7 May 2012.

### **Enquiries**

World Careers Network Plc  
Charles Hipps, Managing Director,  
Telephone: +44 (0)20 8946 9876 Email: [chipps@wcn.co.uk](mailto:chipps@wcn.co.uk).

Charles Stanley Securities  
Nominated advisor  
Dugald J Carlean/Luke Webster  
Telephone: +44 (0)20 7149 6000