Private Banking Full-Time MBA/Associate Program

What to consider before applying online

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Develop your unique advisory talents in the elite ranks of one of the largest wealth managers worldwide. Private Banking offers comprehensive advice and a broad range of investment products and services tailored to the complex needs of ultra high-net-worth individuals (UHNWI) and families.

Our **"Private Banking Full-Time MBA/Associate Program"** is designed to equip highly talented individuals with all the necessary skills to become a successful Private Banker and to become part of our global success.

Our Associate program allows you to:

- Train in a curriculum consisting of Private Banking learning modules, course work, an on-going team case study, a final presentation and business development classes (to help you gain a better understanding of how to start growing your business)
- Receive technical training to provide an in-depth overview of products and services offered to our clients
- Set and track your objectives and development points in a rigorous performance management process
- Hone presentation and interpersonal skills in soft-skills training in preparation for a successful career as a relationship manager

The following information provides guidance and helpful tips before you apply online and will ultimately help you identify the choices that will best realize your potential and help you achieve your career goals.

How to apply

Private Banking opportunities covering different markets are available in the Americas, Asia Pacific, Europe, Middle East and Africa (EMEA), and Switzerland locations. Review the list below to see what location and market combinations we are recruiting for this season.

Please note: You may only submit a maximum of three (3) applications across all departments and regional offices, and they must be submitted at the same time.

Private Banking Relationship Management

Relationship Management is to provide specialized financial advice to sophisticated clients, manage client portfolios and acquire new clients. A Relationship Manager must understand and meet the complex needs of high-net-worth individuals. He/she represents the bank for all matters and facilitates business opportunities. Various specialists support the front business with innovative products and services, and with the development of tailor-made solutions.

Program Locations and Market Areas

Region	Location	Market Area
Americas	Atlanta, Boston, Chicago, Dallas, Houston, Los Angeles, Miami/Palm Beach, New York, Philadelphia, San Francisco	Domestic
	Miami, New York	Latin America
Asia Pacific	Hong Kong, Singapore	Domestic
EMEA	Beirut	Levant
	Dubai	Gulf Countries Council Indian Subcontinent
	London	UK Onshore
	Moscow	Russia/Eastern Europe
	Paris	France
Switzerland	Zürich	Argentina Gulf Countries Council Indian Subcontinent Levant Mexico Russia/Eastern Europe UK Offshore
	Geneva	France Gulf Countries Council Spain

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