

Global Consultant Relations

Positions are available in all regions: Americas, Europe and Asia Pacific

Our relationship management professionals build and maintain client relationships, work closely with professionals across BlackRock to provide outstanding service, and are responsible for the strategy and distribution of BlackRock's platform.

The Global Consultant Relations (GCR) team sits within the Global Client Office. GCR is responsible for developing and maintaining relationships with global, regional and local consultants and ensure that BlackRock is a key partner in delivering investment solutions for their clients across all asset classes. Primarily based in the U.S. and UK, GCR is also represented in Germany, France, Netherlands, Singapore, Switzerland, Canada, Japan, Hong Kong and Australia.

Our team is known for:

Client Focus

Delivering a consistent and outstanding client experience tailored to each client's situation, needs and concerns.

Strategic Execution

Capitalizing on market opportunities through strategic client segmentation and effective time and budget management.

Project Management

Overseeing the implementation of client requests, from onboarding to maintaining client accounts.

Strategic Product Partnership

Client-centric product development, connecting investment teams and client businesses across asset classes.

What will you do as an Analyst?

- Support sales and client coverage by serving as the team's primary point of contact
- Support and drive the development and execution of team and sales strategies
- Collaborate with senior relationship managers and internal stakeholders, supporting them in delivering BlackRock's investment expertise and innovative solutions to clients

What capabilities are we looking for?

- Curiosity about the markets
- Strong presentation skills
- Relationship management
- Attention to detail
- Proactivity
- Ability to synthesize large amounts of data and information effectively
- Integrity
- Commitment to continuous learning
- Problem-solving

Your learning and development will include:

- Gain a deep understanding of the investment landscape by directly learning from savvy market experts
- Develop a global perspective on the trends driving investment decisions and how to translate this into unique client insights
- An opportunity to be an authority on the firm's new offerings, solutions and campaigns
- Opportunities to pursue professional qualifications