

Financial Institutions Group

Positions are available in all regions: Americas, Europe and Asia Pacific

Our relationship management professionals build and maintain client relationships, work closely with professionals across BlackRock to provide outstanding service and are responsible for the strategy and distribution of BlackRock's platform.

The Financial Institutions Group is responsible for establishing and maintaining relationships with insurers. We pride ourselves on creating and delivering bespoke investment solutions, advisory and analysis to our clients. We partner closely with other teams at BlackRock, including Financial Markets Advisory, FIG Portfolio Management and Aladdin FIG. The group is the industry's largest third-party manager of insurance assets.

Our team is known for:

Client Focus

Delivering a consistent and outstanding client experience tailored to each client's situation, needs and concerns.

Strategic Execution

Capitalizing on market opportunities through strategic client segmentation and effective time and budget management.

Project Management

Overseeing the implementation of client requests, from onboarding to maintaining client accounts.

Strategic Product Partnership

Client-centric product development, connecting investment teams and client businesses across asset classes.

What will you do as an Analyst?

- Serve as the primary day-to-day contact for sales, service and communication to clients, consultants and intermediaries
- Support the development of distribution strategies, including product, segmentation and market perspectives
- Assist in business initiatives, learning how to act as a project manager
- Collaborate with senior relationship managers to deliver BlackRock's investment expertise and innovative solutions across all asset classes to clients

What capabilities are we looking for?

- Client service
- Critical thinking
- Presentation skills
- Relationship management

Your learning and development will include:

- A deep understanding of the investment landscape informed by the perspective of savvy market experts
- Develop a global perspective on the trends driving investment decisions, which provides unique client insights
- An opportunity to be an authority on the firm's new offerings, solutions and campaigns