

Strategic Clients & Initiatives

Positions available in all regions: Americas, EMEA & APAC

The Strategic Clients & Initiatives teams collaborate with partners to ensure delivery of BlackRock's capabilities to our clients globally. These teams drive key initiatives, ensure consistent messaging and coordinate with partners across the firm. Through strategic planning and analysis, these teams act as the "connective tissue" of their businesses, supervise business results, allocate resources, and implement metrics-driven client support.

Teams you may be considered for:

There may be additional teams you could be considered for that are not listed below.

BlackRock Transformation Office

Drives transformation for BlackRock. We partner with business leaders to understand their objectives, develop a scalable operating and platform strategy, and lead end-to-end delivery.

Strategic Client & Business Development (Europe)

Understands the priorities of our largest clients and develops plans that address their needs in partnership with executives and senior client contacts.

Strategic Partner Program (The Americas and Asia Pacific)

Delivers BlackRock's capabilities to a subset of our largest clients (i.e., global financial institutions, public pensions, insurers, official institutions, and corporations).

Public Policy

Supports the creation of regulatory regimes that increase financial market visibility, protect investors, and facilitate responsible growth of capital markets, while preserving consumer choice and accurately balancing benefits versus implementation costs.

Corporate Sustainability

Integrates sustainability into BlackRock's corporate operations, strategy and disclosures.

Social Impact

Capitalizes on initiatives that deliver outsized, long-term results for underserved individuals and their communities.

Our function is known for:

- Finding new ways of operating at scale and improving overall performance
- Ensuring consistent messaging, processes, and coordination across BlackRock to deliver a flawless client experience
- Raising BlackRock's philanthropic profile through meticulous, thoughtful, and impactful initiatives
- Ensuring the firm aligns with its regulatory obligations and corporate governance

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What will you do as an Analyst?

- Assist with strategic planning, metrics, reporting, cross-business initiatives, and business process design
- Partner with key internal teams (investment teams, relationship managers, marketing, legal) to position and deliver product content or business support
- Identify areas for improvement in business processes and technology tools
- Supervise developments in financial regulation, particularly as it relates to the asset management industry

What capabilities are we looking for?

- Curiosity about financial services regulation and current affairs
- Ability to clearly articulate sophisticated ideas, both in writing and verbally
- Good judgment and outstanding ethics; desire to succeed in a fast-paced, innovative, and ambitious environment.
- Comfortable working with and making sense of large amounts of data; experience with big data / visualization tools
- Ability to coordinate multiple projects simultaneously while prioritizing the most pressing and impactful matters
- Enjoys working in a cross-functional team-oriented environment

Your learning & development will include:

- Learning and development for an Analyst can vary depending on the specific team. However, you can take advantage of a range of opportunities for Analysts to learn and grow, such as training programs, mentorship, and on-the-job learning.