

Strategic Initiatives & Business Management

Positions are available in: Americas, Europe, and Asia Pacific

Our Strategic Initiatives and Business Management teams collaborate with internal and external partners to ensure coordinated delivery of BlackRock's capabilities to our clients globally. These teams drive key initiatives, ensure consistent messaging and coordinate with partners across the firm. Through strategic planning and analysis, these teams act as the "connective tissue" of their businesses, monitor business results, allocate resources, and implement metrics-driven client support.

Our business contains four teams:

Global Product Group

Ensures BlackRock has an industry-leading product set to support our clients' needs and the firm's growth aspirations in all market environments.

Social Impact

Capitalizes on initiatives that deliver outsized, long-term results for underserved individuals and their communities.

Strategic Clients & Business Development

Understands the strategic business priorities of our largest and most sophisticated clients and develops plans that address their needs in partnership with executives and senior client contacts.

Business Management

Develops and delivers world-class operating processes to optimize the efficiency of BlackRock's businesses.

Our teams are known for:

- **Strategic Clients & Business Development:** Client-centric product development and range management, connecting investment teams and client businesses across asset classes
- **Representing the Firm:** Ensuring consistent messaging, processes, and coordination across BlackRock to deliver a seamless client experience
- **Strategic Execution:** Developing business and analytics strategies to monitor, understand, and drive business results

What will you be doing as an analyst?

- Provide internal and external clients with insights and recommendations based on trends in the asset management industry and in the broader economy
- Build and present sophisticated, informative analytics on critical initiatives and internal business operations
- Assist with strategic planning, metrics, reporting, cross-business initiatives, and business process design
- Partner with key internal partners (investment teams, relationship managers, marketing, legal) to position and deliver product content or business support

What capabilities are we looking for?

- Resourcefulness
- Analytical approach
- Change agent
- Problem solving
- Project management
- Technical curiosity