

Business Management & Strategy

Positions available in all regions: Americas, Europe, and Asia Pacific

Together, we help more and more people experience financial wellbeing.

In particular, the Business Management and Strategy teams drive key initiatives and ensure coordinated delivery of our capabilities.

What business divisions sit within Business Management & Strategy?



Strategic Initiatives & Business Management

We collaborate with internal and external partners to deliver BlackRock's capabilities to our clients globally. Through strategic planning and analysis, these teams act as the "connective tissue" of their businesses, monitor business results, allocate resources, and implement metrics-driven client support.



Corporate Strategy & Development

We support BlackRock's Board of Directors and Senior Management in defining strategic priorities and partner with senior business leaders in strategy design and implementation.

Full details of each role follow.

Strategic Initiatives & Business Management

Positions are available in: Americas, Europe, and Asia Pacific

Our Strategic Initiatives and Business Management teams collaborate with internal and external partners to ensure coordinated delivery of BlackRock's capabilities to our clients globally. These teams drive key initiatives, ensure consistent messaging and coordinate with partners across the firm. Through strategic planning and analysis, these teams act as the "connective tissue" of their businesses, monitor business results, allocate resources, and implement metrics-driven client support.

Our business contains four teams:

Global Product Group

Ensures BlackRock has an industry-leading product set to support our clients' needs and the firm's growth aspirations in all market environments.

Business Management

Develops and delivers world-class operating processes to optimize the efficiency of BlackRock's businesses.

Strategic Partner Program

Understands the strategic business priorities of our largest and most sophisticated clients and develops plans that address their needs in partnership with executives and senior client contacts.

Philanthropy

Capitalizes on initiatives that deliver outsized, long-term results for underserved individuals and their communities.

Our team is known for:

- **Strategic Product Partnership:** Client-centric product development and range management, connecting investment teams and client businesses across asset classes
- **Representing the Firm:** Ensuring consistent messaging, processes, and coordination across BlackRock to deliver a seamless client experience
- **Strategic Execution:** Developing business and analytics strategies to monitor, understand, and drive business results

What will you be doing as an analyst?

- Provide internal and external clients with insights and recommendations based on trends in the asset management industry and in the broader economy
- Build and present sophisticated, informative analytics on critical initiatives and internal business operations
- Assist with strategic planning, metrics, reporting, cross-business initiatives, and business process design
- Partner with key internal partners (investment teams, relationship managers, marketing, legal) to position and deliver product content or business support

What capabilities are we looking for?

- Resourcefulness
- Analytical approach
- Change agent
- Problem solving
- Project management
- Technical curiosity

Corporate Strategy & Development

Positions are available in: Americas, Europe, and Asia Pacific

Our Corporate Strategy and Development group is responsible for supporting the firm in positioning BlackRock to generate robust, long-term growth and shareholder value creation through formulating and executing enterprise-level vision and strategy, facilitating business level strategies and driving large multi-functional assignments and initiatives for the firm. The team is also responsible for sourcing, assessing and executing acquisitions, investments, divestitures and partnerships/alliances based on BlackRock's strategic priorities.

Our team is known for:

- **Being a trusted advisor:** Partners with senior leaders across BlackRock to establish strategic objectives and how to best execute them
- **Exposure:** Works across various geographies and businesses to assess performance and drive forward-looking strategy
- **Diligence:** Evaluates external opportunities across the globe, including acquisitions, partnerships and joint ventures
- **Visibility:** Educates and updates buy-side investors about the strategic direction and financial results of BlackRock
- **High performance:** Operates well in a high-energy environment with dedication to performance

Our business contains two teams:

Corporate Development

Partners with the firm's senior leadership to execute transactions including acquisitions, divestitures and strategic partnerships.

Corporate Strategy

Responsible for analyzing major strategic, operational, and organizational issues within the firm and presenting recommendations to senior management.

What will you be doing as an analyst?

- Work with senior management and business unit leaders to determine strategic objectives and uncover opportunities to meet these goals including (but not limited to); market entry strategies, business prioritization, and assessing strategic investments
- Support specific initiatives and projects that promote the implementation of the long-term firm strategy
- Communicate strategic priorities and execution plans across the firm via presentations, meetings, written communications, etc.
- Evaluate business opportunities globally, including acquisitions, partnerships, and joint ventures
- Work across teams to provide periodic updates on business / regional performance and strategy
- Support senior management in the preparation for strategy meetings and leadership conferences

What capabilities are we looking for?

- Analytical approach
- Critical thinking
- Numerical skills
- Problem solving
- Project Management